## **ShareOwner Education Inc.**

Strengthening the stock market literacy of Canadians, since 1987

### The Stock Market Investing Course

Helping investors build and manage successful portfolios

Since 1987, ShareOwner has taught over 80,000 stock market investors how to recognize strength or weakness in a company's key growth, financial and operating fundamentals.

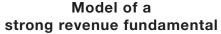
Investors use this education and our stock study tools to buy, sell and diversify more successfully.

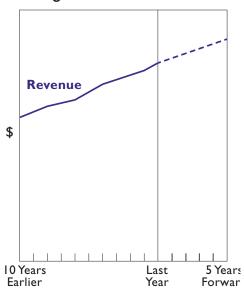
### **Buying & Selling More Successfully**

#### The Three Growth Fundamentals and their Relationship

Over the longer term,

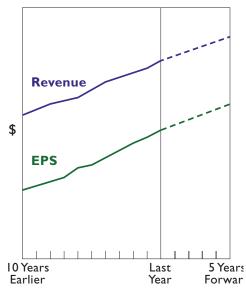
- ▶ growth in a company's revenues drives
- ▶ growth in a company's earnings per share (EPS) which drives
- ▶ growth in the stock's price.





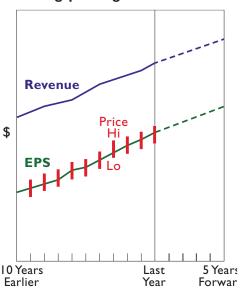
Strong historical revenue growth and future growth prospects.

Model of a strong earnings fundamental



Strong growth in EPS tracking strong growth in revenues.

Model of a strong pricing fundamental



Growth in price closely tracking strong growth in EPS.

Click on the link below to see, for yourself, how quick and easy it can be to recognize companies with growth strong fundamentals and those where the fundamentals are weak.

http://www.shareowner.com/enjoy-more-sample-education.html

### **Your Take-Home Portfolio**

ShareOwner gives students the opportunity to try-out their education with an affordable "real-money" practice account where they can:

- ▶ Select a diversified portfolio of at least 10 high-quality stocks.
- ► Invest as little as \$10 (as much as \$1,000) in each using fractional shares, as required.
- ▶ Buy and sell stocks for up to one year, without commissions.
- ► Your account is held at Canadian ShareOwner Investments Inc. where it is covered under the Canadian Investor Protection Fund.

# Take-Home Portfolio

# ShareOwner's Selection of 200+ Stocks and 40+ ETFs

# EXCHANGE-TRADED INDEX FUNDS ("ETFS") TO STUDY

S&P/TSX Composite Index (XIC) S&P/TSX REIT Index (XRE)

### **Stock Market Investing Course** Take-Home Portfolio Planning Form

Portfolio Stake: \$3,000 Name:

Date: Total number of securities selected: 14 Diversification by Time: invest quarterly

**Diversification by Business Sector and Currency** 

Banking TD Bank (TD)

Insurance & Real Estate Manulife (MFC)

Food & Restaurants McDonald's Corp (MCD)

**Consumer Products** Procter & Gamble (PG)

Retailing Canadian Tire (CTC.A)

**Health Care Services Dentsply International (XRAY)** 

Pharma, Biotech & Life Sciences **TEVA Pharmaceuticals (TEVA)** 

IT Software & Services Apple Inc (AAPL)

Industrials Bombardier (BBD.A)

**Industrial Services SNC-Lavalin (SNC)** 

Oil, Gas & Chemicals Airgas Inc. (ARG)

**Telecom & Utilities** Canadian Utilities (CU)

**Exchange-Traded Funds** XIN (International) **XDV (Select Dividends)** 





arnings per share, stock price and valuation are available on pages that follow. Paychex Inc (PAYX)

Total System Services (TSS)

14. IT Hardware & Equipment

Amphenol Corp (APH)

Cisco Systems (CSCO)

Dolby Laboratories (DLB)

Flir Systems Inc (FLIR)

Hewlett-Packard (HPQ)

Harris Corp (HRS)

Intel Corp (INTC)

Boeing Co (BA)

ITT Corp (ITT)

Moog Inc (MOG-A)

Raytheon Co (RTN)

Rockwell Collins (COL)

Teledyne Technologies (TDY)

Bombardier (BBD.A)

Curtiss-Wright Corp (CW)

General Dynamics (GD)

L-3 Communications (LLL)

Lockheed Martin (LMT)

Honeywell International (HON)

Scansource Inc (SCSC)

15. Aerospace and Defense

Apple Inc (AAPL)

Anixter International (AXE)

Stryker Corp (SYK)

10. Health Care Services

Almost Family (AFAM) Amedisys (AMED) Catalyst Health Solutions (CHSI) CML Healthcare (CLC-UN) Davita Inc (DVA) Express Scripts (ESRX) Fresenius Medical Care (FMS) Gentiva (GTIV) Humana Inc (HUM) Laboratory Corp of America (LH) Catalyst Health Solutions (CHSI) LHC Group (LHCG) Research in Motion (RIM) Rofin-Sinar Technologies (RSTI) Medco Health Solutions (MHS)

atterson Companies (PDCO)

. Pharma., Biotech & Life Sci. ngen Inc (AMGN) traZeneca PLC ADR (AZN) Igene Corp (CELG) rance (CVD) ead Sciences (GILD) N PLC ADR (ICLR) nson & Johnson (JNJ) k & Co. (MRK) er-Toledo Intl (MTD) (PFE) vel International (PRXL) naceutical Product Dev. (PPDI) United Technologies Corp (UTX)

Holdings (RHHBY) va Pharmaceutical (TEVA) Thermo Fisher Scientific (TMO)

16. Industrials 3-M Co (MMM) Republic Services Group (RSG) SNC-Lavalin (SNC) Stantec Inc (STN)

Stericycle Inc (SRCL) Team Inc (TISI) W.W. Grainger Inc (GWW)

18. Transportation

CH Robinson Worldwide (CHRW) Canadian National Railway (CNR) Canadian Pacific Railway (CP) International Business Machines (IBM) Norfolk Southern (NSC) Ryanair (RYAAY)

Westjet (WJA)

19. Oil, Gas & Chemicals

Airgas Inc. (ARG) Air Products (APD) Barrick Gold Corp (ABX Cameco Corp (CCO) Canadian Natural Resources (CNQ)

Cenovus (CVE) Chevron Corp (CVX) Enbridge Inc (ENB) Encana Corp (ECA)

Exxon Mobil (XOM) FMC Technologies (FTI) Goldcorp (G) Husky Energy (HSE)

Imperial Oil (IMO) Major Drilling Group Inc (MDI) Methanex Corporation (MX)

Oceaneering International (OII) Praxair (PX) Schlumberger Ltd. (SLB) Smith International (SII) Suncor Energy (SU) Talisman Energy (TLM)

20. Telecom & Utilities

Cooper Industries (PLC) Crane Co (CR) Danaher Corp (DHR) Emerson Electric (EMR) Flowserve Corp (FLS) General Electric (GE) Harsco Corp (HSC)

World Acceptance Corp. (WRLD) 4. Agriculture Agrium Inc (AGU) Archer-Daniels-Midland Co (ADM) Bunge Ltd. (BG) Com Products International (CPO)

TMX Group (X)

Monsanto Co (MON)

8. Media Astral Media (ACM-A)

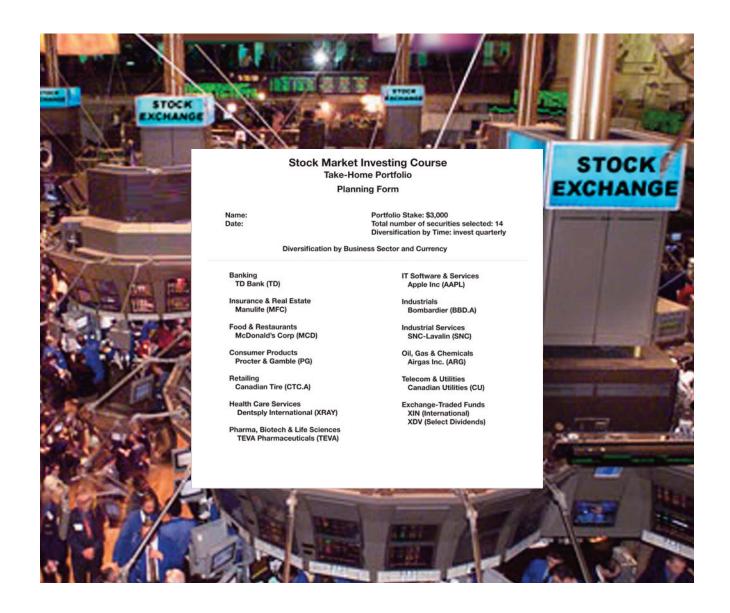
Cogeco Cable (CCA) Comcast Corp (CMCSA) Glacier Media (GVC) Groupe Aeroplan (AER) McGraw-Hill Com

Wal-Mart Stores (WMT)

Priceline.com (Pl

12. Internet Baidu Inc. (BIDU) eBay Inc (EBAY) Google Inc (GOOG) Netflix Inc. (NFLX) PetMed Express. (PETS)

# Scheduled buying and selling during the course is commission free



# **Instruction and Stock Study Tools** -

#### **Course Text and its Three Videos**



### **Portfolio-Building Tutorials (Monthly)**



# Instruction and Stock Study Tools ———

Course Software and its Database ————





## Top Stock Case Studies (Quarterly) —







## Top Stock Case Discussions (Monthly) —

























# **What Participants Say**

"The course is a terrific investing experience. The video lessons and study materials were well prepared and made the concepts very clear. I liked the online tutorials and case studies; they made good Q&A forums.

Designing a personalized portfolio was a big help. Testing the portfolio with just a small investment in my stock picks was an exciting way to try out my new investing skills. Now I have the confidence to make my own decisions about the best kind of stocks for a growth portfolio."

Connie Pritchard, Secondary School Teacher

"I liked building a diversified portfolio with 16 big-name stocks that I knew from everyday living and the classroom. Because I can buy fractional shares, I'm going to keep the portfolio growing after the course ends."

Tanner Witton, 4th Year Business Student, University of Windsor

"Our investing team liked the fee-less, low-risk platform for constructing a real stock market portfolio without breaking the bank. As new investors, the potential for prizes was a nice incentive."

Amanda Kaufman, 4th Year Engineering Student, University of Saskatchewan

"The course provided a hands-on opportunity for students to learn the real-life, practical side of investing in the market. A very good model with little downside risk."

Harold Musson, Associate Professor of Finance, University of Windsor

"ShareOwner's growth stock course gave my engineering economics students a live, low-risk 'lab' to try out stock market investing. That should be a plus after graduation when they have larger sums to invest for their future."

Gordon Sparks, Professor of Civil Engineering, University of Saskatchewan